

**InstaBrain Term and PureTerm**

FFL Level	PURE TERM Commission Codes	10 year				15 year				20 year				30 year			
		1st Year	Renewal Years 2-5	Renewal Years 6-10	Renewal Years 11+	1st Year	Renewal Years 2-5	Renewal Years 6-10	Renewal Years 11+	1st Year	Renewal Years 2-5	Renewal Years 6-10	Renewal Years 11+	1st Year	Renewal Years 2-5	Renewal Years 6-10	Renewal Years 11+
145	P130	120.00%	0.00%	0.00%	0.00%	125.00%	0.00%	0.00%	0.00%	130.00%	0.00%	0.00%	0.00%	130.00%	0.00%	0.00%	0.00%
140	P125	115.00%	0.00%	0.00%	0.00%	120.00%	0.00%	0.00%	0.00%	125.00%	0.00%	0.00%	0.00%	125.00%	0.00%	0.00%	0.00%
135	P120	110.00%	0.00%	0.00%	0.00%	115.00%	0.00%	0.00%	0.00%	120.00%	0.00%	0.00%	0.00%	120.00%	0.00%	0.00%	0.00%
130	P115	105.00%	0.00%	0.00%	0.00%	110.00%	0.00%	0.00%	0.00%	115.00%	0.00%	0.00%	0.00%	115.00%	0.00%	0.00%	0.00%
125	P110	100.00%	0.00%	0.00%	0.00%	105.00%	0.00%	0.00%	0.00%	110.00%	0.00%	0.00%	0.00%	110.00%	0.00%	0.00%	0.00%
120	P105	95.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	105.00%	0.00%	0.00%	0.00%	105.00%	0.00%	0.00%	0.00%
115	P100	90.00%	0.00%	0.00%	0.00%	95.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%
110	P095	85.00%	0.00%	0.00%	0.00%	90.00%	0.00%	0.00%	0.00%	95.00%	0.00%	0.00%	0.00%	95.00%	0.00%	0.00%	0.00%
105	P090	80.00%	0.00%	0.00%	0.00%	85.00%	0.00%	0.00%	0.00%	90.00%	0.00%	0.00%	0.00%	90.00%	0.00%	0.00%	0.00%
100	P085	75.00%	0.00%	0.00%	0.00%	80.00%	0.00%	0.00%	0.00%	85.00%	0.00%	0.00%	0.00%	85.00%	0.00%	0.00%	0.00%
95	P080	70.00%	0.00%	0.00%	0.00%	75.00%	0.00%	0.00%	0.00%	80.00%	0.00%	0.00%	0.00%	80.00%	0.00%	0.00%	0.00%
90	P075	65.00%	0.00%	0.00%	0.00%	70.00%	0.00%	0.00%	0.00%	75.00%	0.00%	0.00%	0.00%	75.00%	0.00%	0.00%	0.00%
85	P070	60.00%	0.00%	0.00%	0.00%	65.00%	0.00%	0.00%	0.00%	70.00%	0.00%	0.00%	0.00%	70.00%	0.00%	0.00%	0.00%
80	P065	55.00%	0.00%	0.00%	0.00%	60.00%	0.00%	0.00%	0.00%	65.00%	0.00%	0.00%	0.00%	65.00%	0.00%	0.00%	0.00%
75	P060	50.00%	0.00%	0.00%	0.00%	55.00%	0.00%	0.00%	0.00%	60.00%	0.00%	0.00%	0.00%	60.00%	0.00%	0.00%	0.00%
65-70	P055	45.00%	0.00%	0.00%	0.00%	50.00%	0.00%	0.00%	0.00%	55.00%	0.00%	0.00%	0.00%	55.00%	0.00%	0.00%	0.00%