

# FAMILY FIRST LIFE COMP GUIDE

|              | Aetna      | Aflac    | Americo |               |
|--------------|------------|----------|---------|---------------|
| FFL Contract | Whole Life | Final EX | HMS 125 | Eagle Premier |
| 145          | -          | -        | 145%    | 135%          |
| 140          | 144%       | 123%     | 140%    | 135%          |
| 135          | 137%       | 118%     | 135%    | 130%          |
| 130          | 130%       | 113%     | 130%    | 125%          |
| 125          | 125%       | 108%     | 125%    | 120%          |
| 120          | 120%       | 100%     | 120%    | 115%          |
| 115          | 115%       | 93%      | 115%    | 110%          |
| 110          | 107.5      | 85%      | 110%    | 105%          |
| 105          | 100%       | 78%      | 105%    | 100%          |
| 100          | 92.5       | 70%      | 100%    | 95%           |
| 95           | 85%        | 70%      | 95%     | 90%           |
| 90           | 77.5       | 70%      | 90%     | 85%           |
| 85           | 70%        | 63%      | 85%     | 80%           |
| 80           | 70%        | 63%      | 80%     | 75%           |
| 75           | 70%        | 63%      | 75%     | 70%           |
| 70           | 70%        | 63%      | 70%     | 65%           |
| 65           | 70%        | 63%      | 65%     | 60%           |

# FAMILY FIRST LIFE COMP GUIDE

| American Amicable |                      |         |             |                |      |                  |                  |      |
|-------------------|----------------------|---------|-------------|----------------|------|------------------|------------------|------|
| FFL Contract      | Senior/Family Choice | EZ Term | Secure Life | Home Protector | OBA  | Term Made Simple | Family Protector | XUL  |
| 145               | 125%                 | 100%    | 140%        | 145%           | 100% | 130%             | 130%             | 105% |
| 140               | 125%                 | 100%    | 140%        | 140%           | 100% | 130%             | 130%             | 105% |
| 135               | 120%                 | 95%     | 135%        | 135%           | 95%  | 125%             | 125%             | 100% |
| 130               | 115%                 | 90%     | 130%        | 130%           | 90%  | 120%             | 120%             | 95%  |
| 125               | 110%                 | 85%     | 125%        | 125%           | 85%  | 115%             | 115%             | 90%  |
| 120               | 105%                 | 80%     | 120%        | 120%           | 80%  | 110%             | 110%             | 85%  |
| 115               | 100%                 | 75%     | 115%        | 115%           | 75%  | 105%             | 105%             | 80%  |
| 110               | 95%                  | 70%     | 110%        | 110%           | 70%  | 100%             | 100%             | 75%  |
| 105               | 90%                  | 65%     | 105%        | 105%           | 65%  | 95%              | 95%              | 70%  |
| 100               | 85%                  | 60%     | 100%        | 100%           | 60%  | 90%              | 90%              | 76%  |
| 95                | 80%                  | 55%     | 95%         | 95%            | 55%  | 85%              | 85%              | 60%  |
| 90                | 75%                  | 50%     | 90%         | 90%            | 50%  | 80%              | 80%              | 55%  |
| 85                | 70%                  | 45%     | 85%         | 85%            | 45%  | 75%              | 75%              | 50%  |
| 80                | 65%                  | 40%     | 80%         | 80%            | 40%  | 70%              | 70%              | 45%  |
| 75                | 60%                  | 35%     | 75%         | 75%            | 35%  | 65%              | 65%              | 45%  |
| 70                | 55%                  | 30%     | 70%         | 70%            | 30%  | 60%              | 60%              | 45%  |
| 65                | 50%                  | 25%     | 65%         | 65%            | 30%  | 55%              | 55%              | 45%  |

# FAMILY FIRST LIFE COMP GUIDE

|              | Corebridge |      | Ethos     |               |               |               |              |                  |        |
|--------------|------------|------|-----------|---------------|---------------|---------------|--------------|------------------|--------|
| FFL Contract | GIWL       | SIWL | LGA Prime | TruStage TAWL | TruStage SITL | TruStage GAWL | Ameritas IUL | Ameritas SI Term | JH ROP |
| 145          | -          | -    | 120.0%    | 120.0%        | 120.0%        | 30.0%         | 125.0%       | 120.0%           | 145.0% |
| 140          | 80.0%      | 132% | 117.5%    | 120.0%        | 115.0%        | 27.5%         | 120.0%       | 117.5%           | 145.0% |
| 135          | 77.5%      | 127% | 115.0%    | 115.0%        | 110.0%        | 25.0%         | 115.0%       | 115.0%           | 135.0% |
| 130          | 75.0%      | 122% | 112.5%    | 110.0%        | 105.0%        | 22.5%         | 110.0%       | 112.5%           | 130.0% |
| 125          | 72.5%      | 117% | 110.0%    | 105.0%        | 100.0%        | 20.0%         | 105.0%       | 110.0%           | 125.0% |
| 120          | 70.0%      | 112% | 107.5%    | 100.0%        | 95.0%         | 17.5%         | 100.0%       | 107.5%           | 115.0% |
| 115          | 67.5%      | 107% | 105.0%    | 95.0%         | 90.0%         | 15.0%         | 95.0%        | 105.0%           | 105.0% |
| 110          | 65.0%      | 102% | 102.5%    | 90.0%         | 85.0%         | 12.5%         | 90.0%        | 102.5%           | 100.0% |
| 105          | 62.5%      | 97%  | 100.0%    | 85.0%         | 80.0%         | 10.0%         | 85.0%        | 100.0%           | 95.0%  |
| 100          | 60.0%      | 92%  | 97.5%     | 82.5%         | 75.0%         | 7.5%          | 80.0%        | 97.5%            | 90.0%  |
| 95           | 57.5%      | 87%  | 95.0%     | 80.0%         | 70.0%         | 5.0%          | 75.0%        | 95.0%            | 85.0%  |
| 90           | 57.5%      | 82%  | 92.5%     | 77.5%         | 65.0%         | 2.5%          | 70.0%        | 92.5%            | 80.0%  |
| 85           | 55.0%      | 77%  | 90.0%     | 75.0%         | 60.0%         | 2.5%          | 65.0%        | 90.0%            | 75.0%  |
| 80           | 55.0%      | 72%  | 87.5%     | 72.5%         | 55.0%         | 2.5%          | 60.0%        | 87.5%            | 70.0%  |
| 75           | 55.0%      | 67%  | 85.0%     | 65.0%         | 50.0%         | 2.5%          | 55.0%        | 85.0%            | 65.0%  |
| 70           | 55.0%      | 62%  | 82.5%     | 60.0%         | 50.0%         | 2.5%          | 50.0%        | 82.5%            | 60.0%  |
| 65           | 55.0%      | 57%  | 80.0%     | 55.0%         | 50.0%         | 2.5%          | 45.0%        | 80.0%            | 55.0%  |

# FAMILY FIRST LIFE COMP GUIDE

| FFL Contract | Foresters         |           | InstaBrain |                     |                  |                     |            | Liberty Bankers | Ladder Life | NLG            |
|--------------|-------------------|-----------|------------|---------------------|------------------|---------------------|------------|-----------------|-------------|----------------|
|              | Strong Foundation | Planright | Life Term  | Senior Life Term/WL | Final Expense WL | Guaranteed Issue WL | Accidental | FX              | FX          | Universal Life |
| 145          | -                 | -         | 130%       | 90%                 | 128%             | 73%                 | 90%        | -               | -           | -              |
| 140          | 120%              | 120%      | 125%       | 85%                 | 125%             | 70%                 | 85%        | 125%            | 120%        | 110%           |
| 135          | 115%              | 115%      | 120%       | 80%                 | 123%             | 68%                 | 80%        | 120%            | 115%        | 105%           |
| 130          | 110%              | 110%      | 115%       | 75%                 | 120%             | 65%                 | 75%        | 115%            | 110%        | 100%           |
| 125          | 105%              | 105%      | 110%       | 70%                 | 118%             | 63%                 | 70%        | 110%            | 105%        | 95%            |
| 120          | 100%              | 100%      | 105%       | 65%                 | 115%             | 60%                 | 65%        | 105%            | 100%        | 90%            |
| 115          | 95%               | 95%       | 100%       | 60%                 | 113%             | 58%                 | 60%        | 100%            | 95%         | 85%            |
| 110          | 90%               | 90%       | 95%        | 55%                 | 110%             | 55%                 | 55%        | 95%             | 90%         | 80%            |
| 105          | 85%               | 85%       | 90%        | 50%                 | 108%             | 53%                 | 50%        | 90%             | 85%         | 75%            |
| 100          | 80%               | 80%       | 85%        | 45%                 | 105%             | 50%                 | 45%        | 85%             | 80%         | 70%            |
| 95           | 75%               | 75%       | 80%        | 40%                 | 103%             | 48%                 | 40%        | 80%             | 75%         | 65%            |
| 90           | 70%               | 70%       | 75%        | 35%                 | 100%             | 45%                 | 35%        | 75%             | 70%         | 60%            |
| 85           | 65%               | 65%       | 70%        | 30%                 | 98%              | 43%                 | 30%        | 70%             | 65%         | 55%            |
| 80           | 60%               | 60%       | 65%        | 25%                 | 95%              | 40%                 | 25%        | 65%             | 60%         | 50%            |
| 75           | 55%               | 60%       | 60%        | 20%                 | 93%              | 38%                 | 20%        | 60%             | 50%         | 45%            |
| 70           | 50%               | 60%       | 55%        | 15%                 | 90%              | 35%                 | 15%        | 55%             | 50%         | 40%            |
| 65           | 45%               | 60%       | 55%        | 15%                 | 90%              | 35%                 | 15%        | 50%             | 50%         | 40%            |

# FAMILY FIRST LIFE COMP GUIDE

| FFL Contract | Mutual of Omaha   |               |      |                       |      |                   |                  | Royal Neighbors |                   |                 |               |
|--------------|-------------------|---------------|------|-----------------------|------|-------------------|------------------|-----------------|-------------------|-----------------|---------------|
|              | Term Life Express | Final Expense | IUL  | Children's Whole Life | IULE | Term Life Answers | Accidental Death | Term            | Royal Legacy SPWL | Secure Life IUL | SI Whole Life |
| 145          | 145%              | 125%          | 125% | 100%                  | 130% | 110%              | 130%             | -               | -                 | -               | -             |
| 140          | 140%              | 125%          | 125% | 100%                  | 130% | 110%              | 130%             | 120%            | 16%               | 125%            | 125%          |
| 135          | 135%              | 120%          | 120% | 97%                   | 125% | 105%              | 125%             | 115%            | 15%               | 120%            | 120%          |
| 130          | 130%              | 115%          | 115% | 95%                   | 120% | 100%              | 120%             | 110%            | 14%               | 112%            | 110%          |
| 125          | 125%              | 110%          | 110% | 92%                   | 115% | 95%               | 115%             | 100%            | 13%               | 105%            | 100%          |
| 120          | 120%              | 105%          | 105% | 90%                   | 110% | 90%               | 110%             | 100%            | 13%               | 105%            | 100%          |
| 115          | 115%              | 100%          | 100% | 85%                   | 105% | 85%               | 105%             | 100%            | 13%               | 105%            | 100%          |
| 110          | 110%              | 95%           | 95%  | 80%                   | 100% | 80%               | 100%             | 95%             | 13%               | 100%            | 95%           |
| 105          | 105%              | 90%           | 90%  | 75%                   | 95%  | 75%               | 95%              | 90%             | 12%               | 95%             | 90%           |
| 100          | 100%              | 86%           | 85%  | 70%                   | 90%  | 70%               | 90%              | 85%             | 11%               | 90%             | 85%           |
| 95           | 95%               | 82%           | 80%  | 65%                   | 85%  | 65%               | 85%              | 80%             | 10%               | 85%             | 80%           |
| 90           | 90%               | 78%           | 75%  | 60%                   | 80%  | 60%               | 80%              | 75%             | 9%                | 80%             | 75%           |
| 85           | 85%               | 74%           | 70%  | 55%                   | 75%  | 55%               | 75%              | 50%             | 7%                | 50%             | 45%           |
| 80           | 80%               | 70%           | 65%  | 50%                   | 70%  | 50%               | 70%              | 50%             | 7%                | 50%             | 45%           |
| 75           | 75%               | 65%           | 60%  | 45%                   | 65%  | 45%               | 65%              | 50%             | 7%                | 50%             | 45%           |
| 70           | 70%               | 61%           | 55%  | 40%                   | 60%  | 40%               | 60%              | 50%             | 7%                | 50%             | 45%           |
| 65           | 65%               | 57%           | 50%  | 35%                   | 55%  | 35%               | 55%              | 50%             | 7%                | 50%             | 45%           |



# FAMILY FIRST LIFE COMP GUIDE

| FFL Contract | Transamerica |      | United Home Life |      |            |            |      |
|--------------|--------------|------|------------------|------|------------|------------|------|
|              | FE           | UL   | FX               | GIWL | Whole Life | Accidental | Term |
| 145          | 140%         | 120% | -                | -    | -          | -          | -    |
| 140          | 140%         | 120% | 110%             | 70%  | 120%       | 100%       | 110% |
| 135          | 135%         | 115% | 105%             | 65%  | 115%       | 95%        | 105% |
| 130          | 130%         | 110% | 100%             | 60%  | 110%       | 90%        | 100% |
| 125          | 125%         | 105% | 95%              | 55%  | 105%       | 85%        | 95%  |
| 120          | 120%         | 100% | 90%              | 50%  | 100%       | 80%        | 90%  |
| 115          | 115%         | 95%  | 85%              | 45%  | 95%        | 75%        | 85%  |
| 110          | 110%         | 90%  | 80%              | 40%  | 90%        | 70%        | 80%  |
| 105          | 105%         | 80%  | 75%              | 35%  | 85%        | 65%        | 75%  |
| 100          | 100%         | 75%  | 70%              | 30%  | 80%        | 60%        | 70%  |
| 95           | 95%          | 70%  | 65%              | 25%  | 75%        | 55%        | 65%  |
| 90           | 90%          | 60%  | 60%              | 25%  | 70%        | 50%        | 60%  |
| 85           | 85%          | 55%  | 55%              | 25%  | 65%        | 50%        | 55%  |
| 80           | 80%          | 50%  | 50%              | 25%  | 60%        | 50%        | 50%  |
| 75           | 75%          | 45%  | 45%              | 25%  | 55%        | 45%        | 45%  |
| 70           | 70%          | 40%  | 45%              | 25%  | 55%        | 45%        | 45%  |
| 65           | 70%          | 40%  | 45%              | 25%  | 55%        | 45%        | 45%  |